



Breaking the Mold: Leadership for Early Learning Impact

EARLY CHILDHOOD GRANTEE MEETING | NOVEMBER 2016



Who's in the room



- Facilitators
- Sparks
- Participants



Today's small plate specials

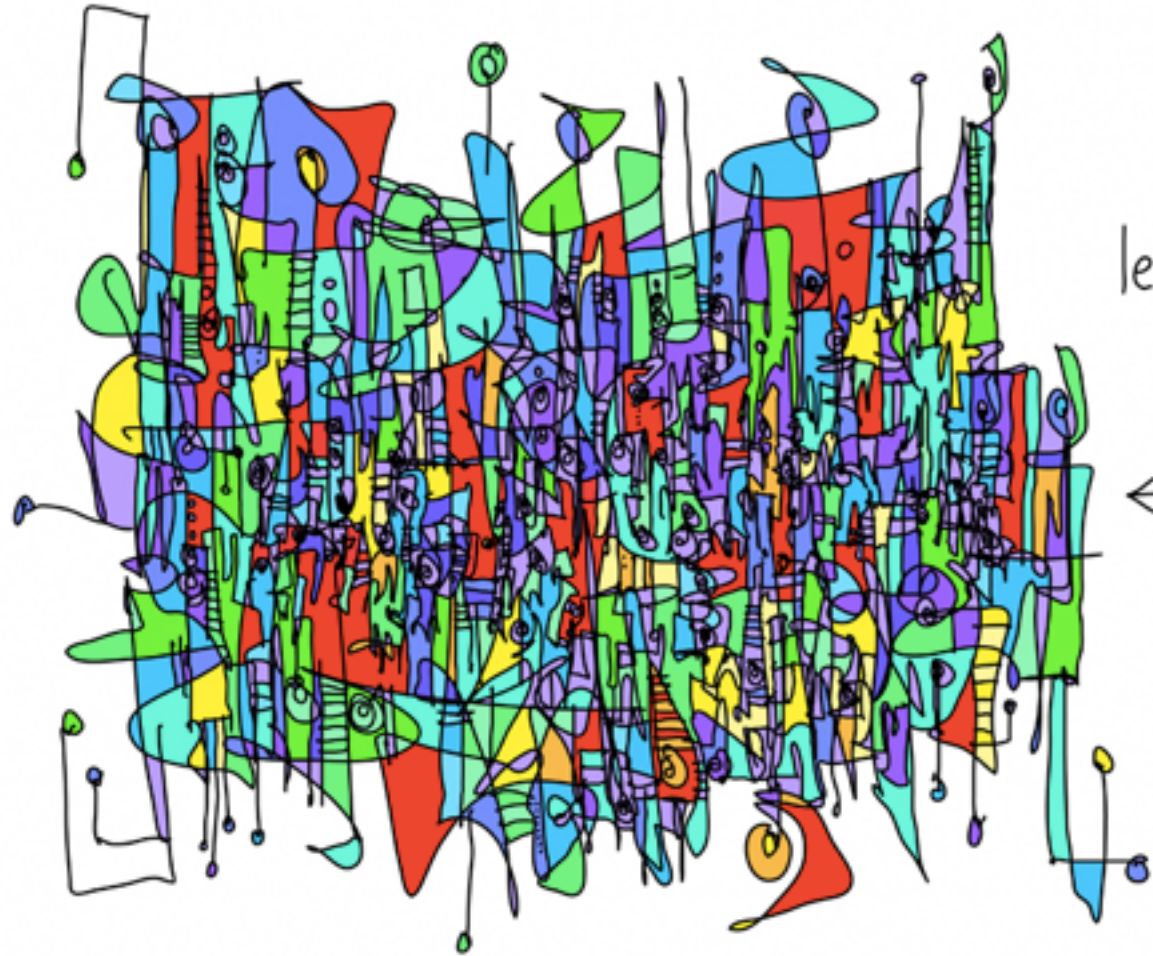
- Driving with data | RBL
- Habits of systems thinking
- Powerful communicating



Why are we here

THE EASY PART
IS KNOWING WHY
WE CHOSE THIS
PROFESSION.

THE HARD PART
IS REMEMBERING IT.



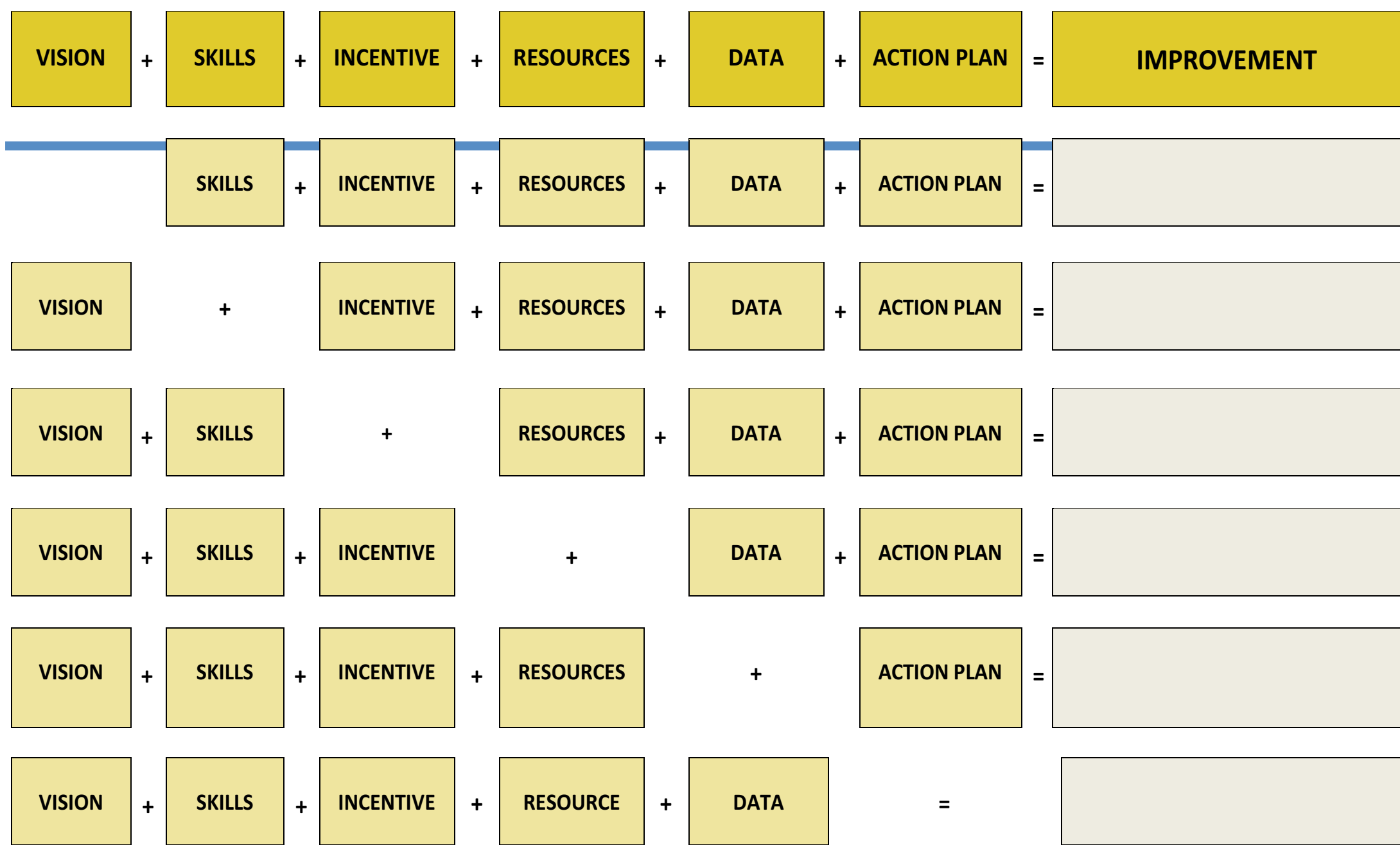
leadership
is
messy

@gapingvoid

@gapingvoid

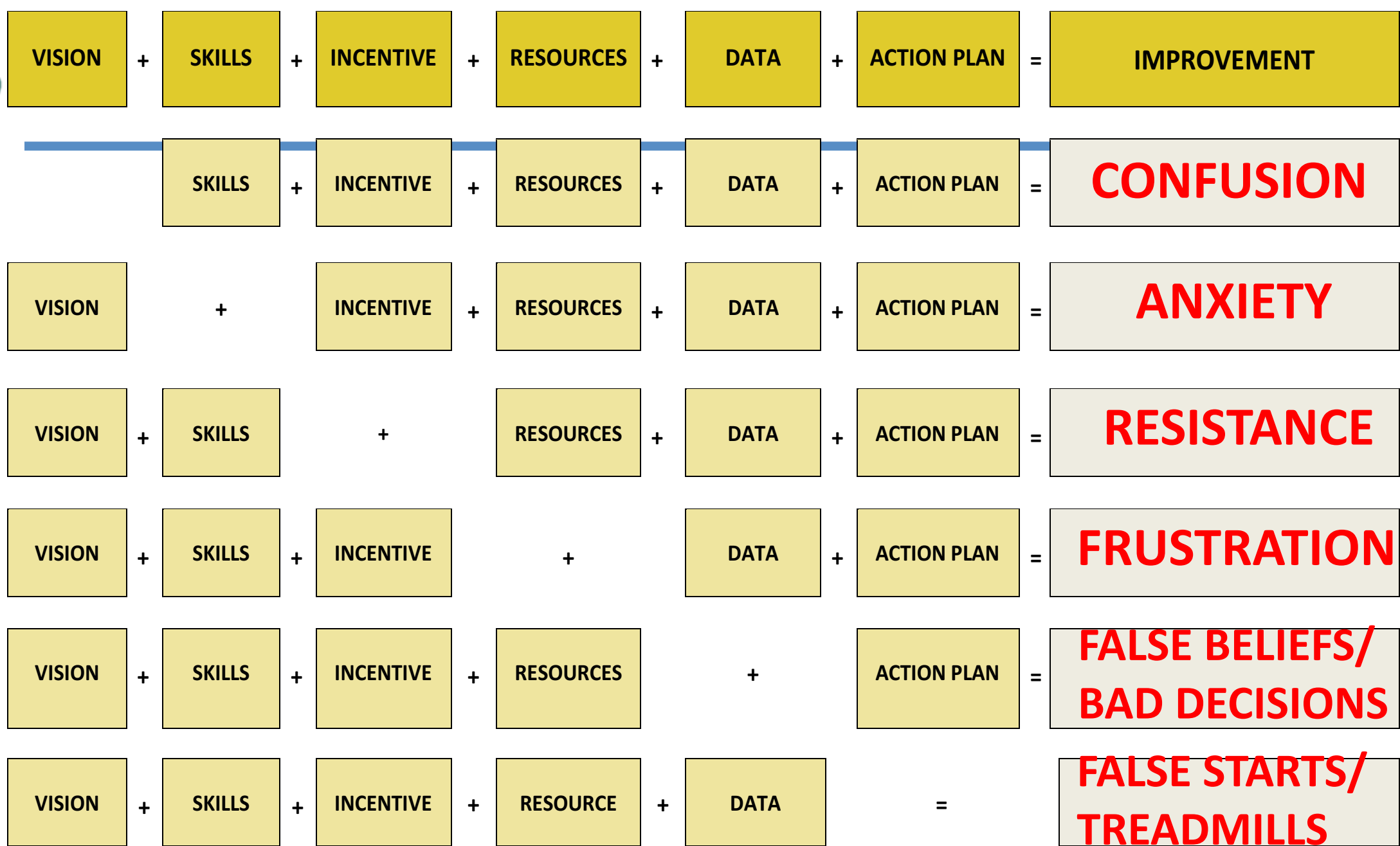


Ingredients for improvement





Ingredients for improvement



EFFORT

QUANTITY

QUALITY

How Much We Do

How much service did we deliver?

Customers served

Services/Activities

How Well We Do It

How well did we do it?

% Services/activities performed well

EFFECT

Is Anyone Better Off?

What quantity/quality of change for the better did we produce?

#/% with improvement in:

Skills

Attitudes

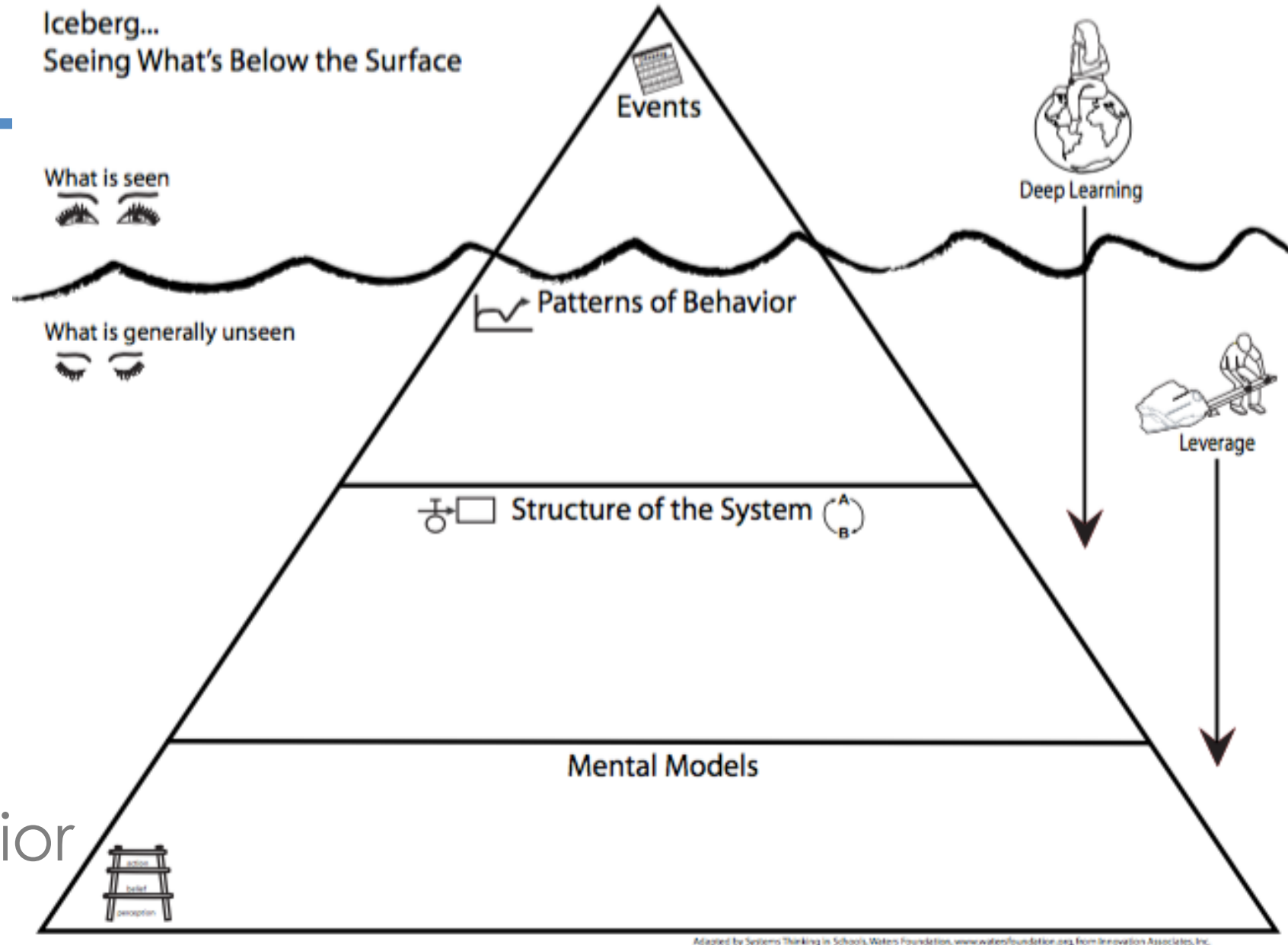
Behavior

Circumstances



Habits of Systems Thinking
Seeing what is below the surface:

- Mental models
- Patterns of behavior



Adapted by Systems Thinking in Schools, Waters Foundation, www.watersfoundation.org, from Innovation Associates, Inc.



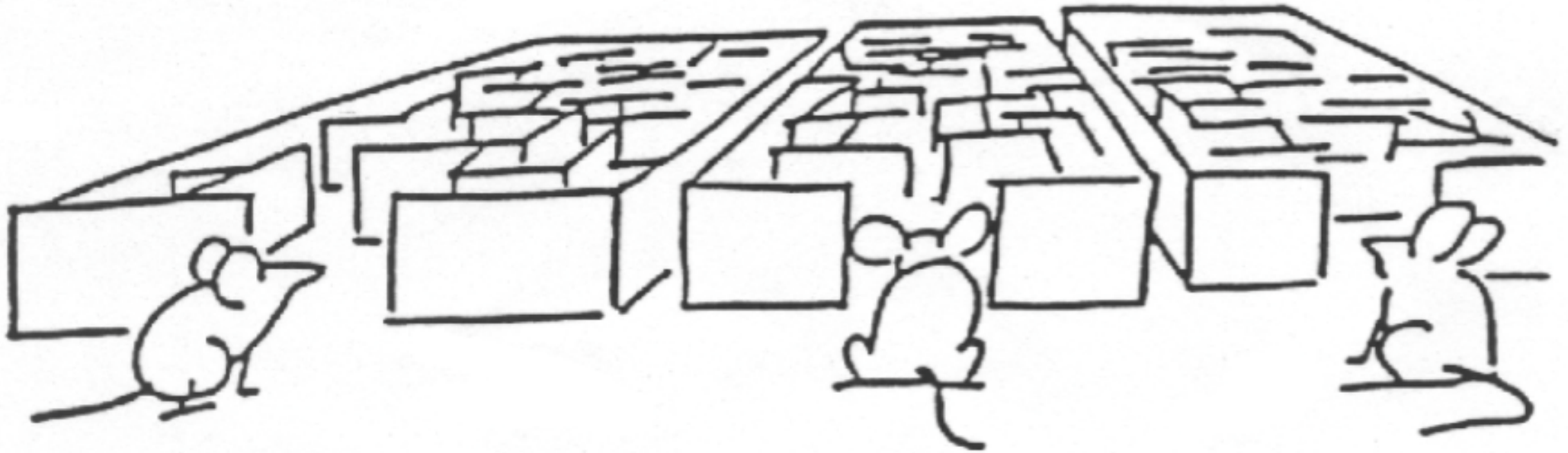
Mental models | Perspective taking

6 PHOTOGRAPHERS 1 MAN 6 PERSPECTIVES

<https://www.youtube.com/watch?v=F-TyPfYMDK8>



Mental models | Perspective taking

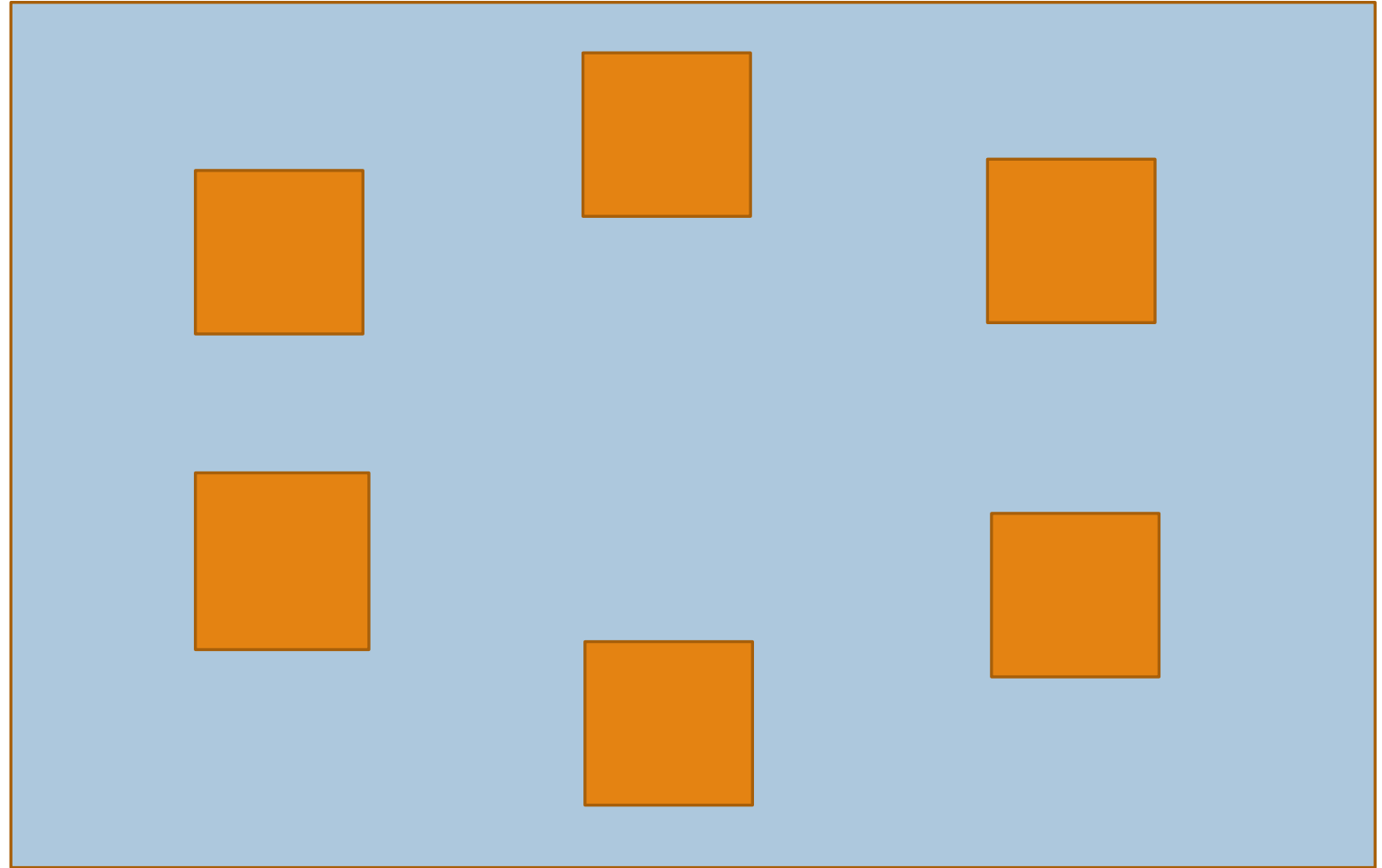






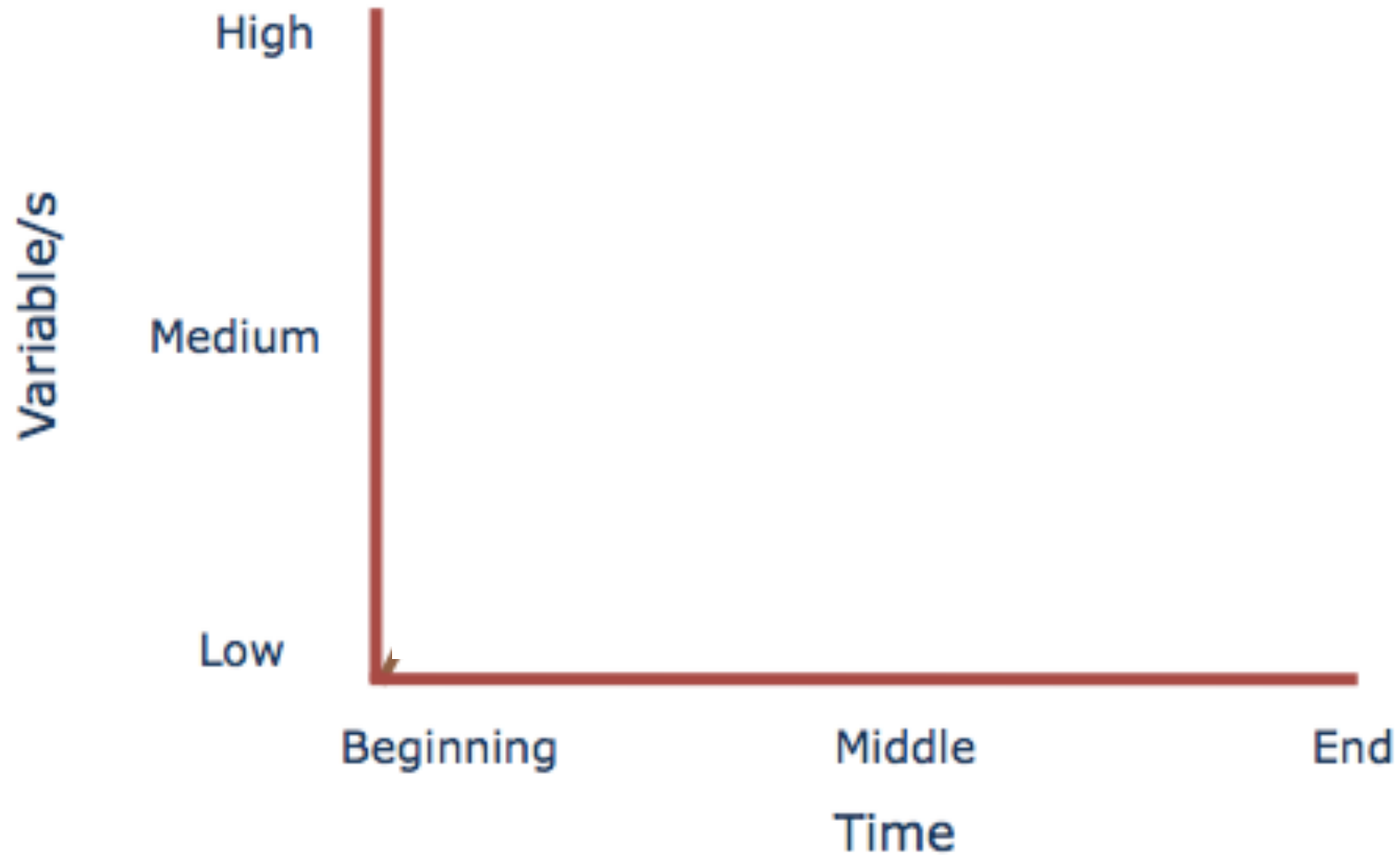


Patterns of behavior



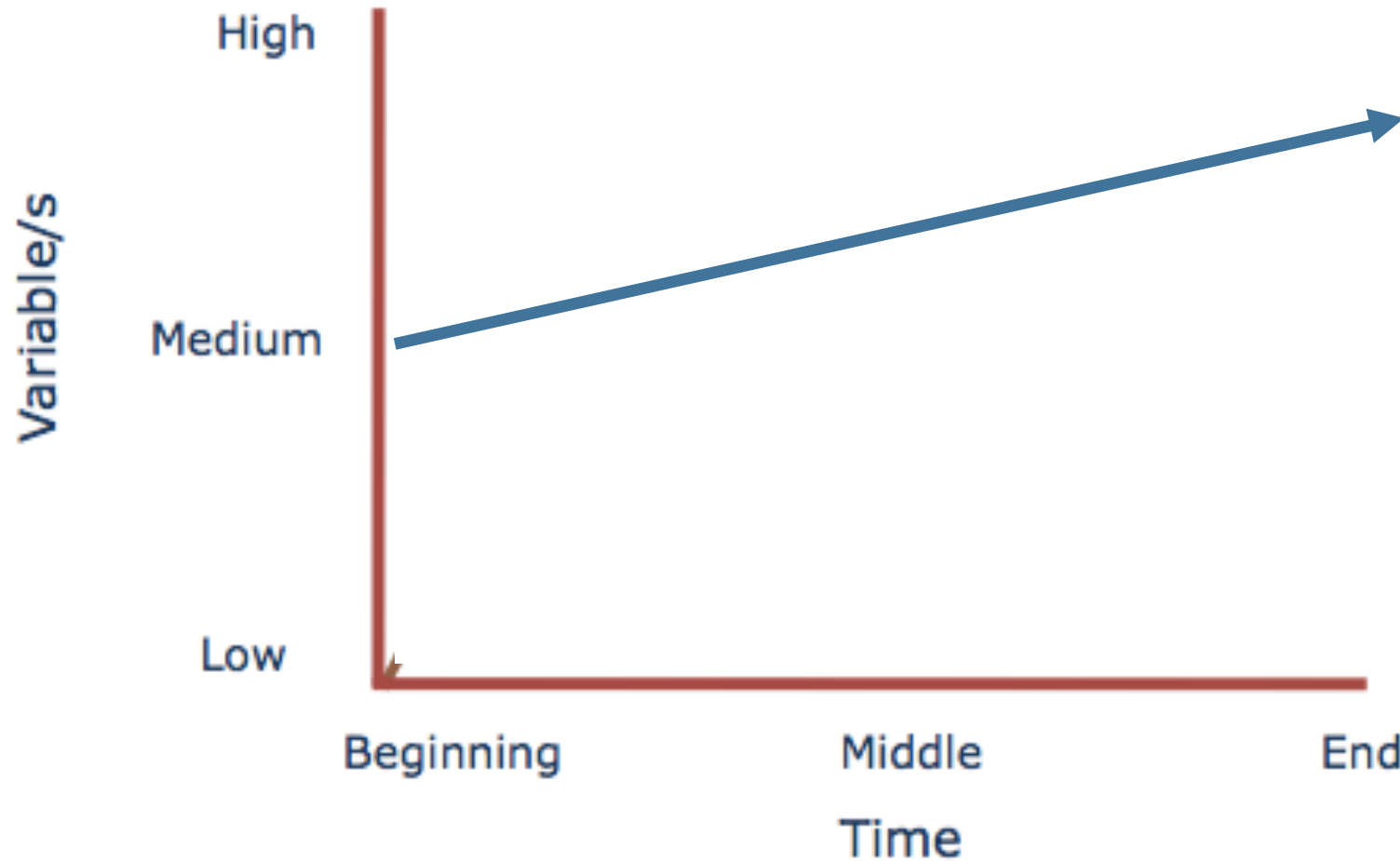


Patterns of behavior



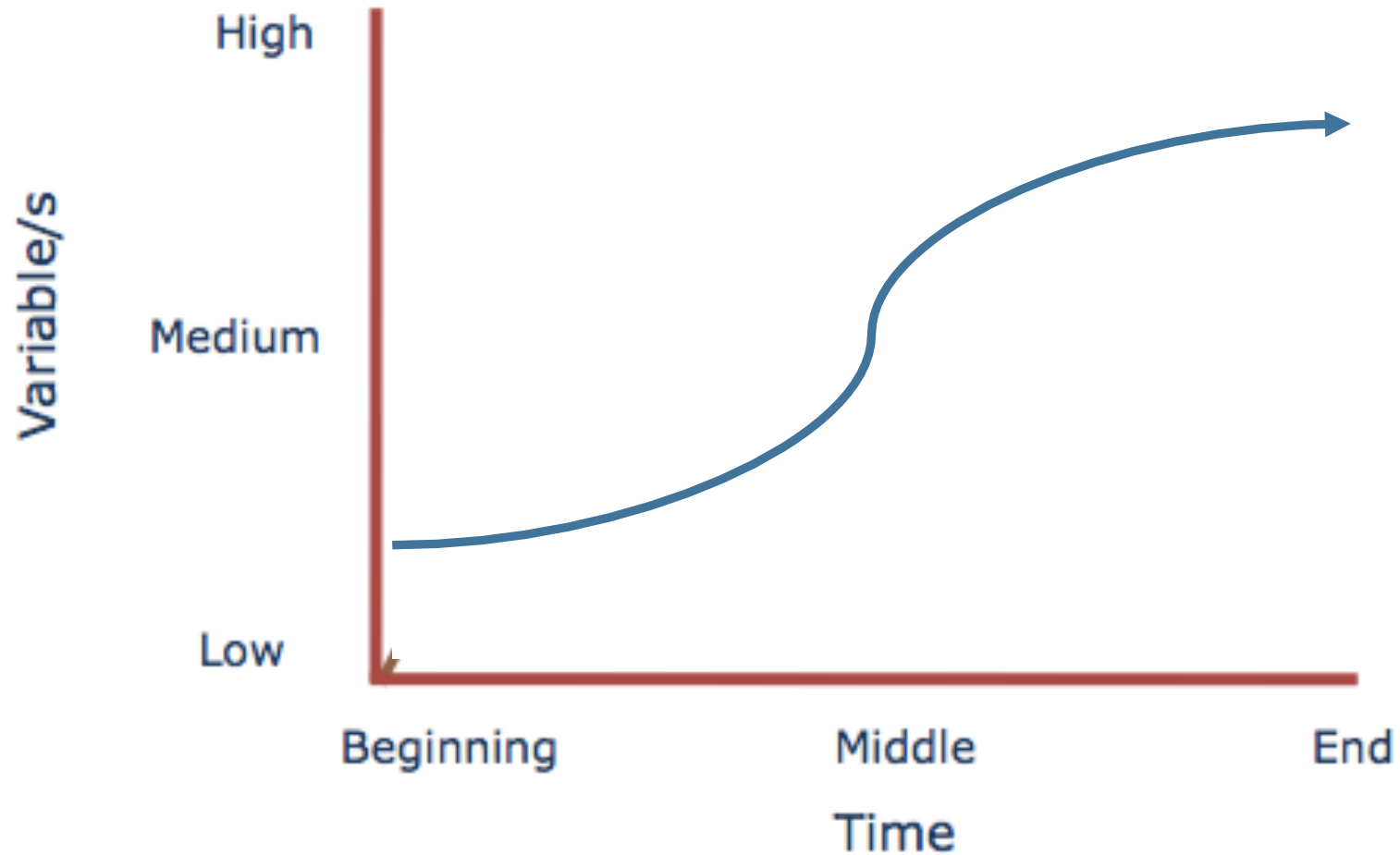


Patterns of behavior





Patterns of behavior





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Powerful communications

MESSAGING BASICS

Identify your audience, and decide in advance what you want them to **do, think, or feel**

Get your point across in 3 messages, and make them **short, precise and “sticky”**

Speak to your audience in a **language they can relate to** and understand

Use real **examples, data and other evidence** to make your case



Powerful communications

BEFORE
GETTING ON
THE ELEVATOR

AUDIENCE and
OBJECTIVE

3 STICKY
MESSAGES

CHOOSE YOUR
WORDS WISELY

WHAT'S THE DATA
YOU'LL USE



RESOURCES

FIND US @ www.ceelo.org/leadership-academy

- Meeting materials
- Resources

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